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Mr. Chon Lintakoon
Director, Business Sales
Calder Associates, Inc.
106 Apple Street, Ste 114
Tinton Falls, NJ 07724

Mr. Stephen Wain
President
Calder Associates, Inc.
106 Apple Street, Ste 114
Tinton Falls, NJ 07724

Dear Chon and Steve,

I am finally getting a chance to sit down and write to the both of you after the closing on our business. First off, I wanted to thank the two of you and everyone at Calder Associates for helping us through this 'incredible journey.'

I realized, early in this process, that the effort to acquire a new business would be daunting. With my day job, plus the small Optimum cleaning business I had already, I knew that I was ready to take the next step, and really wanted to make the commercial cleaning business my full time career. I wasn't sure about the transition, but hoped that a good company would come along.

I looked for a while, and I can really say that finding a 'good company' is not the easiest task. Thankfully, I found you. I'll admit that my first thought was that Intermediaries were just something I had to deal with. My expectation was that maybe I could find someone who would help point me in the right direction, and that was about it.

The two of you changed my opinion dramatically. From the beginning, you helped introduce me to the opportunity, and then provided me with such a comprehensive amount of **true information**, it was an unexpected pleasure. Meeting with the owners, and being able to work through issues with you just made the process easier.

To my complete surprise though was the assistance you provided after I said I wanted to make an offer. I was not prepared for what your organization does to help someone like me. I almost forgot that you didn't even represent me! Looking back, I'm not sure we could have gotten this deal done without Calder's assistance. From helping with the technical details of compiling the LOI, securing an attorney for me, to preparing for a commercial loan, working with the Lender and getting it approved, securing and working with an insurance agent, and finally, and not least of all, helping work with me to understand the structure of the deal, and how it would work for me and my family as well

as the Sellers. You really have an incredible command of the financing and operational elements of businesses and it paid dividends in my deal.

I also wanted to thank you for the personal assistance you gave. Taking the time to explain the plusses and ALL of the minuses of the deal with Tracey and me before the LOI made it easier to go forward, and helped put us at ease about this big step. When you do an acquisition, trying to anticipate everything and put it into a perspective that is simple to understand is not easy; *you made it easy*.

And last, but not least, your help in getting the deal closed deserves a big 'thank you'. Your skills, compassion, and attention to detail made this happen the way it happened. I can truly say, I believe that without Calder assisting us, the results would have been far worse, not only for me, but the seller's too. We are all very happy with the outcome, and I'm looking forward to years of benefits from this endeavor.

I'm not sure what more I could have expected if you WERE working for me. If your help to me in this process is any indication, I'm sure that the seller's received assistance that was likely second to none. Suffice it to say, if you ever need a reference, put me in the front of the line. You both are straight shooters, and anyone who uses your services will benefit far more than they can initially estimate.

Thanks for everything. Keep in touch.

Sincerely,

A handwritten signature in black ink, appearing to read 'Jason Stalnecker', written in a cursive style.

Jason Stalnecker
President

JS:ts