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It has now been 4 months since we closed on the business. The American Dream for me was to build a business and sell it at a profit I could retire on. I never imagined things would work out as well as they did – enter Steve Wain and Calder Associates.

Selling a business is not at all like selling a house (or anything else, for that matter). First you collateralize everything you own, then you put all your energy into something you really believe in and that becomes an extension of yourself. Then one day you dare to think the you may have a life beyond your business – enter Steve Wain and Calder Associates.

I honestly believed I knew so much about the business world that I could handle most anything on my own. Fortunately, I chose to let a true professional handle the sale of my business. There were so many things I had little or no knowledge about. I knew how to manage my business successfully, but I never imagined the complexities of the transaction of a business sale – enter Steve Wain and Calder Associates.

Dotting the i's and crossing the t's is what Steve and his professional staff know best. And their level of energy is without fail when it comes to completing a task in a timely manner. Accuracy and timeliness are so important to a business sale transaction.

These attributes should be sufficient to more than satisfy any potential business seller.

But just as I got comfortable with Steve's abilities to consummate the business transaction, he proceeds to impress me with his extensive network. People who know how to complete the process – the financial advisor, the attorney, the insurance professional, etc. In every case, Steve's recommendations and referrals for additionally needed services were top notch.

Bottom line – my entire experience with Steve and his company was extremely professional, efficient and effective. My interaction with Steve in the past year has truly changed my life, significantly and positively.

I remain available to anyone considering utilizing Steve and Calder Associates in their capacity as M&A professionals. I personally cannot imagine having gone through the process without them!

A.L.

Former Owner/President