

Calder Associates announces the start of Asia operations and the opening of its Australia M&A Offices

Calder Associates, a well-known USA based middle-market mergers and acquisition firm is expanding services to companies in the Asia market and opening a regional headquarters in Australia.

January 11, 2016, Tinton Falls, N.J. USA, and Sydney, NSW, Australia, Calder Associates is expanding its footprint to Asia. The expansion will help to meet the needs of companies in the region that have elected to do a business transfer or sale, merger, or recapitalization, as well as USA companies and private equity groups looking to invest in opportunities in Asia. Calder Associates will open its regional headquarters in Sydney, Australia, and will also open its first regional office in Perth, Western Australia.

"The marketplace of mid-market and small businesses looking to do a business transfer or expand through acquisition is increasing rapidly. What used to be a local community search is now turning into a global opportunity for business owners, entrepreneurs and private equity firms," said Stephen Wain, President of Calder Associates. "Calder Associates is excited to be able to help these groups achieve their goals"

Calder Associates' Asia operation will serve the needs of businesses in key countries including Australia, New Zealand, China, India, Taiwan, Japan, Vietnam, Indonesia, Singapore, South Korea, Philippines, and Malaysia.

Dr. Robert Brown
Managing Director
Calder Asia/Australia



Dr. Robert Brown will be the Managing Director for Calder's Asia operations, and work out of Calder's Sydney and Perth offices. Dr. Brown has strong experience in all aspects of mergers and acquisitions, having run a successful M&A firm for many years, and is a past Chairman and Director of the Australian Institute of Business Brokers (AIBB). Additionally, Dr. Brown is a Certified Practicing Business Broker (CPBB), and Registered Business Valuer (RBV), as well as Certified Trainer and Assessor.

Victor Whiteley
Director
Calder Australia



Joining Dr. Brown, will be Victor ("Vic") Whiteley. Mr. Whiteley will be the Director of Calder's Australia operations. As Director, Vic will spearhead Calder's Australia business and will work out of Calder's Sydney office. He will also assist in cross-Asia opportunities. Vic has an extensive background of more than 35 years,

and worked in an executive capacity for many leading companies including IBM, GE, Sperry, Honeywell, Mitsui, and Nokia. Vic's experience covers a broad array of business entities and he specializes in information technology and electronics. Vic is a Certified Practicing Business Broker (CPBB), Registered Business Valuer (RBV), and a Director of the AIBB.

"The needs of the market are constantly changing, and the ability to reach qualified and quality M&A professionals is key to helping the Asia marketplace expand in the world economy," said Robert Brown. "With the expansion of Calder's operations into Australia and the rest of Asia, we are opening up opportunities for quality mid-market businesses to achieve the goals of transferring a business at its highest economic value. Calder's reputation for detail, analysis and preparation will have a positive impact to all future clients."

Calder's initial offices in Sydney and Perth will be a stepping stone to other planned offices in Melbourne, Singapore, Hong Kong, Beijing and Shanghai.

For additional information, please contact Robert Brown (AUS) +61 2 9844 5452, or Debbie Steinkohl (USA) +1 732-212-2999. Additional information available at www.calderassociates.com.au beginning 1/18/2016.

For more information, please visit:

<http://www.calderassociates.com.au>

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